**PowerNet MCL Joins TMEIC Authorized   
Network of Sales Representatives**

*Experience in the region will enhance TMEIC’s Alberta and Saskatchewan presence.*

Toshiba Mitsubishi-Electric Industrial Systems Corporation (TMEIC) is proud to welcome PowerNet MCL as the latest company to join its growing list of Sales Representatives.

PowerNet MCL targeted market segments include utilities, oil and gas, mining, municipals, consultants, and other industrial clients, all of which are strategic segments within TMEIC’s market focuses. Their expertise and knowledge, coupled with existing long-term relationships, has the potential to provide rapid growth for TMEIC in Alberta and Saskatchewan.

“PowerNet MCL is headquartered in Calgary, Alberta, Canada and has successfully represented major product lines in these territories. The company brings an air of professionalism and service to local customers in western Canada and we are eager to work with PowerNet MCL to grow this territory," said TMEIC Corporation Channel Partner Manager, Keith Munson.

PowerNet MCL will assist TMEIC in representing its Global Drives division by promoting TMEIC’s adjustable speed drive and motor solutions, as well as its engineering expertise, after sales parts, and superior customer service. "As a western Canada focused company, PowerNet MCL has the knowledge and market place experience that would take new reps years to learn," TMEIC Director of Sales, Stephan Bondy, said.

PowerNet MCL was founded in 1995 to provide sales representatives for Schweitzer Engineering Laboratories (SEL) and their line of protective relays, as well as complementary lines such as MV breakers and reclosers, substation control and test equipment, and MV cable bus and transmission disconnects.

PowerNet MCL will work closely with TMEIC’s existing Technical Sales Manager, Tom Stewart. Tom is also Calgary-based and focused on expanding TMEIC’s Global Drives presence throughout Alberta and Saskatchewan.

**Media inquiries: Keith Munson, Channel Partner Manager, Keith.Munson@tmeic.com**

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**About Toshiba Mitsubishi-Electric Industrial Systems Corporation (TMEIC)**

Toshiba Mitsubishi-Electric Industrial Systems Corporation (TMEIC) was formed in 2003 following the merger of the industrial systems departments of Toshiba Corporation and Mitsubishi Electric Corporation. TMEIC manufactures and sells variable frequency drives, motors, photovoltaic inverters and advanced automation systems for a range of industrial applications. We drive industry.

The North American operation –

TMEIC Corporation, headquartered in Roanoke, VA, designs, develops and engineers advanced automation, large AC and DC motors, photovoltaic inverters and variable frequency drive systems. TMEIC Corporation specializes in the Renewable Energy, Metals, Material Handling, Oil & Gas, Mining, Testing and other industrial markets worldwide. We drive industry. [www.tmeic.com](https://www.tmeic.com/North%20America)

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**About POWERNET MEASUREMENT & CONTROL**

PowerNet MCL was founded in 1995 to provide sales representations for Schweitzer Engineering Laboratories (SEL) and their line of protective relays.  They also represent complementary lines such as MV breakers and reclosers, substation control and test equipment, MV cable bus and transmission disconnects.  Their targeted market segments include: utilities, oil& gas, mining, municipals, consultants and industrial clients, which lines up well with TMEIC’s market focus. Their expertise and knowledge, coupled with their existing long-term relationships, promises to provide a rapid ramp-up for TMEIC in Alberta and Saskatchewan.

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