



FOR IMMEDIATE RELEASE

## **TMEIC Expands Coverage into Kansas, Missouri and Nebraska**

*Rep Tech joins authorized channel partner network.*

**ROANOKE, Va. (November 3, 2017)** – Toshiba Mitsubishi-Electric Industrial Systems Corporation (TMEIC) is pleased to announce the addition of Kansas, Missouri and Nebraska to the territory assignment for Rep Tech Controls, Inc., a key partner in our authorized channel partner network.

Rep Tech Controls, Inc. is a part of TMEIC's growing sales network responsible for advising industrial clients in the appropriate application, specification, evaluation and installation of medium voltage power conversion equipment such as adjustable speed drives, VAR compensators and electrical rotating machinery including medium voltage induction and synchronous motors. Based in Norman, OK and Overland Park, KS, Rep Tech Controls, Inc. will oversee TMEIC's sales efforts in Oklahoma, Kansas, Missouri and Nebraska.

"We are excited to leverage the experience that Reptech has already developed in promoting TMEIC products and solutions into these additional states," Keith Munson, TMEIC Channel Partner Manager.

The new territory will be covered primarily through the addition of Byron Dill to our sales team. Byron will be covering Kansas, Missouri and Nebraska. Byron Dill is a seasoned professional with over 30 years of experience in sales, manufacturing, engineering, quality, regulatory and management leadership positions in diversified manufacturing areas such as industrial machinery, agricultural, electronics, avionics, medical devices and others. He spent 10 years as a design and development engineer and the last 20 in quality and manufacturing operations. Much of his manufacturing leadership has been spent on cost savings and performance improvement projects. Byron received a Bachelor of Science Degree in Electronic Engineering Technology from Oklahoma State University and also holds a Lean Six Sigma Master Black Belt Certification. To learn more about Rep Tech Controls, visit: [www.reptechcontrols.com](http://www.reptechcontrols.com).

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### **About Toshiba Mitsubishi-Electric Industrial Systems Corporation (TMEIC)**

Toshiba Mitsubishi-Electric Industrial Systems Corporation (TMEIC) was formed in 2003 following the merger of the industrial systems departments of Toshiba Corporation and Mitsubishi Electric Corporation. TMEIC manufactures and sells variable frequency drives, motors, photovoltaic inverters and advanced automation systems for a range of industrial applications. We drive industry.

*The North American operation –*

*TMEIC Corporation, headquartered in Roanoke, VA, designs, develops and engineers advanced automation, large AC and DC motors, photovoltaic inverters and variable frequency drive systems. TMEIC Corporation specializes in the Renewable Energy, Metals, Material Handling, Oil & Gas, Mining, Paper, Testing and other industrial markets worldwide. We drive industry.*

[www.tmeic.com](http://www.tmeic.com)

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