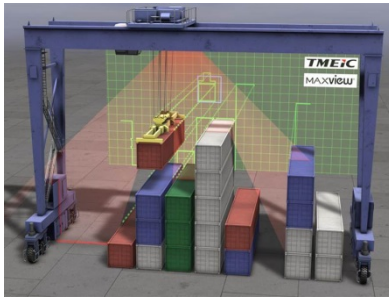




FOR IMMEDIATE RELEASE

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TMEIC receives order from DP World Vancouver



Roanoke, Va. (November 8, 2013) TMEIC has received an order to supply **Maxview Smart Move™ System** on two RTG cranes at DP World Vancouver Terminal. DP World has chosen TMEIC's crane automation expertise for several of the world's newest terminals.

The **Maxview Smart Move™ System** is tailored for RTG and RMG cranes. It dynamically measures the spreader position and the objects below the crane, providing trolley slowdown and stop

inputs to the crane control system to help prevent spreader collisions and stack topples.

The Maxview® system uses a laser scanner and Maxview® software modules to measure and continuously update the profile of containers and other obstructions under the crane. Maxview Smart Move™ creates a slowdown envelope around the spreader, and limits the hoist or trolley speed as required to prevent hard contact during operation, reducing damage and operating noise and increasing your yard crane productivity.

“RTGs may not move fast, but they can cause a lot of damage when topples occur... and they do. We at TMEIC are very pleased to partner with DP World in the application of Maxview Smart Move to their RTGs. This leading edge technology will prevent box topples and provide soft landings for every move.”
Alan Peterson, Global Sales Leader

“DP World Vancouver has been utilizing Maxview® laser scanning systems for over 5 years on our quay cranes. Throughout this time we have realized a significant reduction in quay crane downtime and cargo damage. Applying this technology to RTGs is the next step for us in creating a safer work environment in the yard, reducing damage and improving operator efficiency. The TMEIC team has a proven track record in delivering innovative technologies that are supported well and make sound commercial sense.” Joel Werner, Manager, Engineering & Maintenance.

DP World continuously invests in terminal infrastructure, facilities and people, working closely with customers and business partners like TMEIC to provide quality services while bringing safety to the terminal operation.

TMEIC has been a driving force in crane controls and automation, delivering reliable industrial drive, automation systems and addressing safety concerns to ports for all types of crane system across the globe. TMEIC is bringing skill and automation together making your terminal safer and more profitable.

For more information, contact: mh@tmeic.com

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About Toshiba Mitsubishi-Electric Industrial Systems Corporation (TMEIC)

Toshiba Mitsubishi-Electric Industrial Systems Corporation (TMEIC) was formed in 2003 from the merger of the industrial systems departments of Toshiba Corporation and Mitsubishi Electric Corporation. TMEIC manufactures and sells variable frequency drives, motors, and advanced automation systems for a range of industrial applications. We drive industry.

The North American operation –

TMEIC Corporation, headquartered in Roanoke, VA, designs, develops and engineers advanced automation, large AC machines, and variable frequency drive systems. TMEIC Corporation specializes in the Metals, Material Handling, Oil & Gas, Mining, Testing and other industrial markets worldwide. We drive industry. www.tmeic.com