



TMEiC
We drive industry

Channel Partner Program

A Partnership for Business Success

WWW.TMEIC.COM

JAPAN | NORTH AMERICA | SOUTH AMERICA | EUROPE | SOUTHEAST ASIA | INDIA | CHINA | MIDDLE EAST | AUSTRALIA

We drive industry. People and products you can trust.

The TMEIC Channel Partner Program ensures that our clients have access to TMEIC's impressive solutions, products and services. We are selective in our partnerships, and we are committed to finding companies that are interested in a long-term relationship aligned with our corporate ideals and values. To ensure your success, we provide a plethora of tools, support, industry experts, training, and preferred pricing.

TMEIC serves on industry standard and sub-committees including IEEE and API. In addition, TMEIC boasts a library of independently published peer-reviewed papers and magazine articles providing education and application guidance. At TMEIC, we drive industry.



GLOBAL PRESENCE
2 offices in North America
20 offices Worldwide
7 continents
13 countries



CUSTOMER SERVICE
70 Engineers in North America
300 Engineers Worldwide
Remote Diagnostics



ENGINEERS
350+ in North America
2,500+ Worldwide



FACTORIES
1 in North America
10 Worldwide

	Non-Member Re seller	Authorized Channel Partner
Standard pricing	✓	
Standard payment terms	✓	
Standard Application Engineering support	✓	
Discounted pricing		✓
Preferred payment terms		✓
Dedicated Application Engineering support		✓
Access to marketing collateral		✓
On-line self-paced product, sales and application training		✓
Use of TMEIC logo and images on website		✓
Access to TMEIC-authorized published papers and magazine articles		✓

Channel Partner Program

The Channel Partner Program is a global team offering Medium Voltage (MV) motors, variable frequency drives, and control solutions with local availability of authorized resources. The network allows us to put sales, support and service business closest to the client.



SALES SUPPORT

- Marketing Activities and collateral
- Joint sales calls
- Lead generation
- In-depth proposal assistance
- Regularly-scheduled webinars



PRODUCT TRAINING

- Training at your site
- E-learning through our online portal
- Continuous improvement programs
- Client lunch-and-learns and schools



TECHNICAL SUPPORT

- RFQ review support
- Industry and application support
- Technical support in client meetings
- Tailored solutions to meet client needs



AFTER SALES SUPPORT

- 24/7 on-call Service Engineers
- Phone and at-site support troubleshooting
- Preventive maintenance programs
- Become an authorized service provider

TMEIC Authorized Channel Partner Products

Medium Voltage Air-cooled Drives up to 8,000 HP



TMdrive-MVe2



TMdrive-Guardian
Outdoor NEMA 3R Enclosure



TMdrive-MVG2

Medium Voltage Motors up to 25,000 HP



TM-21G



TM-21H



TM-21M



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